

## RS Elite Class Proposal

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RS has offered the Class Association the opportunity to break away from RS and control the Class's own destiny. We are excited about this and the future it encourages. There are some considerations we wish to propose:

### 1. One Design

We steadfastly wish to preserve the one design principles of the class with a one sailmaker, one spar manufacturer approach.

### 2. Hull

For the transition from RS to Association, the Class Association, or its Agent needs to take on the custody of the Class Moulds. It has been suggested cutting them up, which we vehemently oppose as it sends all the wrong messages about the future of the Class. The Class Technical Committee will need to approve future boat builders.

### 3. Sails

We support a one manufacturer approach. For the transition from RS to Association, we propose approaching 2 or more sailmakers, including Quantum and Hyde, to request from them a proposal (RFP). We should ask them to comment on:

- Basic measurement process and records to ensure one design consistency
- Conformity to original sail specifications held by the Class.
- Pricing – with comment on location of manufacturing and accounting for RoE variance
- Frequency of manufacturing.
- Event support - sponsorship
- Class support - training days -similar to how North coach Etchells and J70
- Servicing of sails (including correcting errors in manufacture)

### 4. Agent

We support the idea of an Agent/dealer, who will hold spares for the unique RS Elite including Spars, Sails and unique RS Elite fittings

- Agent to be appointed by the Class Association with a rolling bi-annual arrangement.
- The Class Association needs to have an arrangement with the Agent that is cancellable, in the event of poor performance.
- The Agent's mark-up should be discussed and pre-agreed to ensure reasonable pricing.
- Event support requirements – discuss what the Class needs from their agent
- If Mike Saul is keen, we would be happy with him taking on this role for the first two-year period, subject to the above.